

At a Glance

Operating revenue
¥808.5 billion

Market conditions for the real estate market were stable, but gains on the sale of buildings for investors was down, and as a result, operating revenue declined slightly (down 0.9% year on year).

Operating profit
¥73.2 billion

Operating profit was up 6.5% year on year. Profit from condominiums increased and the Real Estate Agents and the Wellness businesses performed well, resulting in higher profits for the fifth consecutive year, and the target of 73 billion yen set in the Medium-Term Management Plan was achieved.

Profit attributable to owners of parent
¥31.5 billion

Profit attributable to owners of parent was up 9.7% year on year. This was the fourth consecutive increase and the first time in five years that this figure exceeded 30 billion yen.

No. of customers
Approx. 10 million

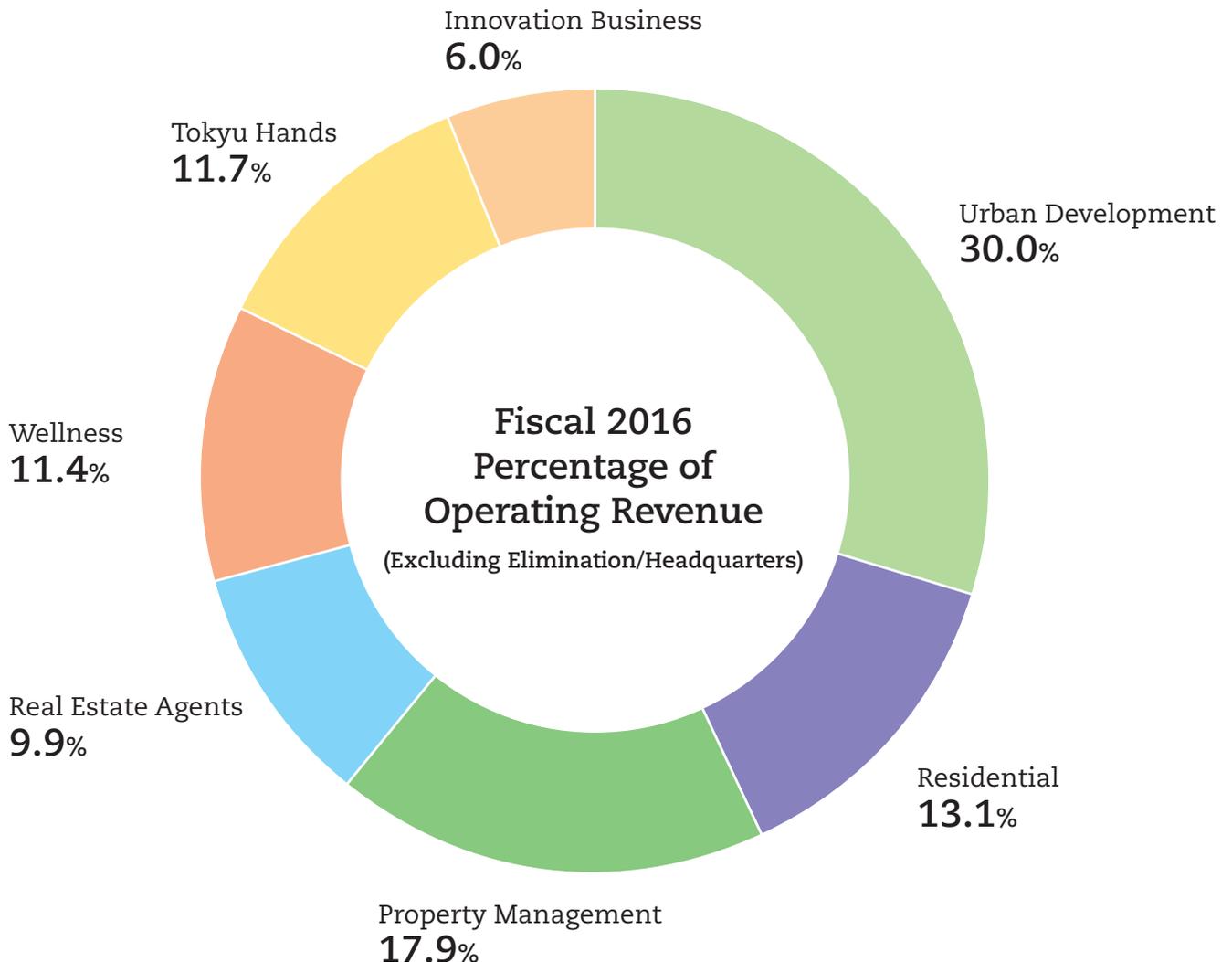
The Group's wide-ranging business activities, which include the purchase of condominiums, resort and sports facility management, and Tokyu Hands membership programs, continue to attract a large customer base.

No. of Group employees
20,421

As a result of the acquisition of the National Students Information Center in fiscal year 2016 and other factors, the number of group employees increased.

Percentage of full-time employees who are female
27%

Various viewpoints are essential for maintaining a high level of competitiveness as a business enterprise, and consequently, the Group encourages diversity in its workforce including increased employment of women.



Business Segment

Core Businesses

Asset Utilization Type Business
Innovation and Reinforcement

Urban Development Segment



Office Buildings and Commercial Facilities
Floor space

1,458,000 m²

No. of rental housing under management

124,000 units

The Urban Development segment provides optimal services for a variety of needs related to urban real estate such as development and management of office buildings and commercial facilities, complex redevelopment projects, real estate investment trust management, and management of rental housing.

Residential segment



Cumulative No. of condominiums supplied

90,000 units

The Residential segment offers comprehensive support for enriching lifestyles of customers through the sale of high-quality, comfortable residential properties including condominiums and detached housing.

Stock Utilization Type Business
Rapid Growth

Property Management segment



No. of condominiums under management

742,000 units

The Property Management segment plays a vital role in the formation of quality social infrastructure through total support in real estate management, including building and equipment maintenance, operation, and repairs, for condominiums, office buildings, commercial and public facilities.

Real Estate Agents segment



Sales agency trading volume

¥1.1 trillion

The Real Estate Agents segment offers comprehensive solutions in real estate transactions, including real estate brokerage, consignment sales, and real estate sales, tailored to diverse customer needs.

Mature Markets

Growth Markets

Increasing Group Added Value

Tokyu Hands segment



No. of stores

Tokyu Hands 46
(Including FC stores and overseas stores)

Under the banner of "its hint market" brand slogan, the Group offers an extensive and diverse range of products and provides hints to discovery unique to Tokyu Hands to customers as a means of helping customers establish their own individual lifestyles.

New Core Business

Wellness segment



No. of facilities

161

The Wellness segment helps customers create a wealth of high-quality time through cross-business collaboration in the fields of leisure, health and senior citizens by developing and managing resorts, leisure facilities, sports clubs and senior housing.

Future Growth Drivers

Innovation Business segment



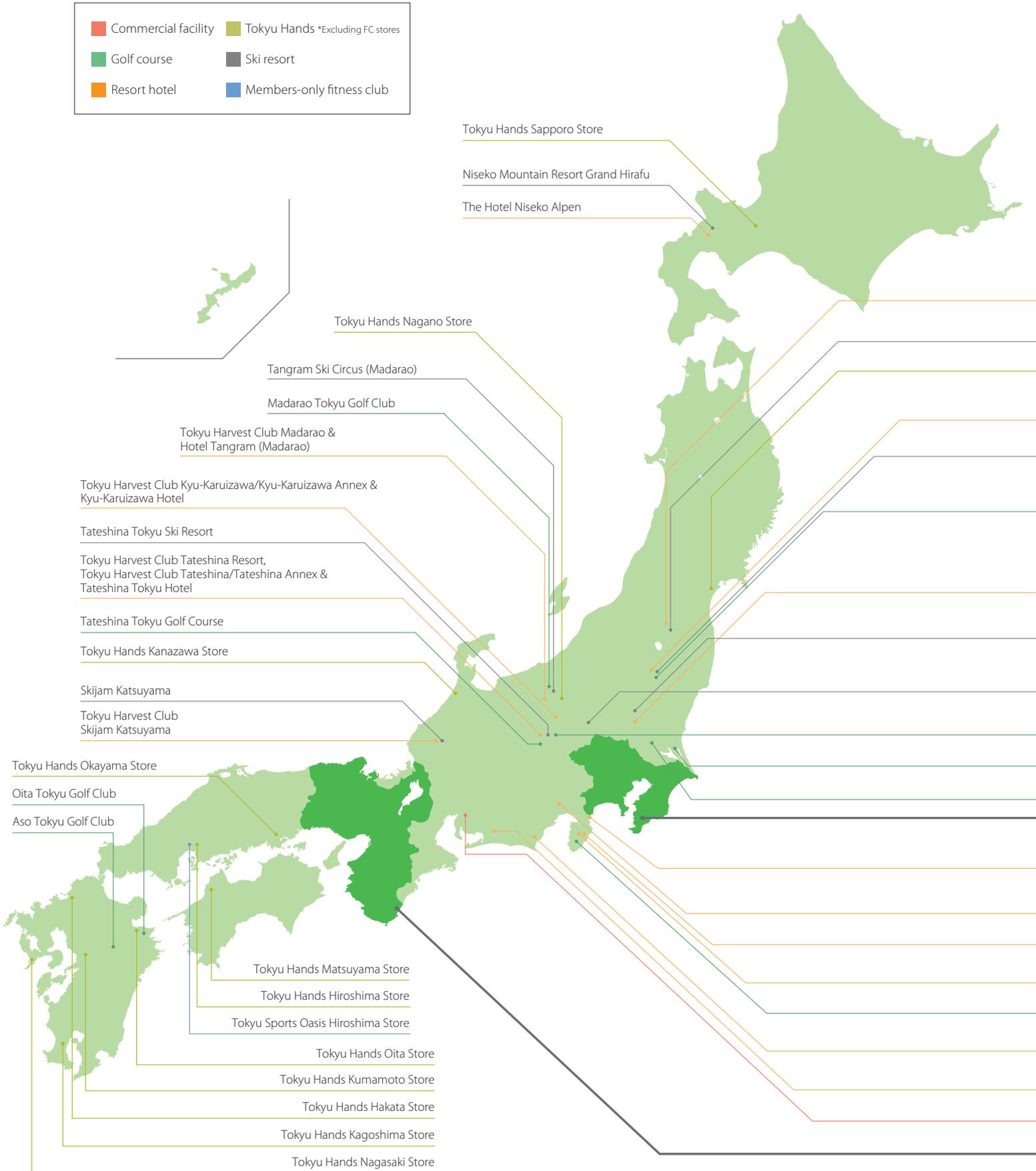
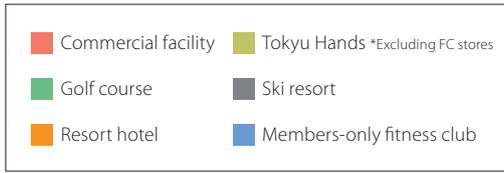
Overseas Business Development

United States
Indonesia
China

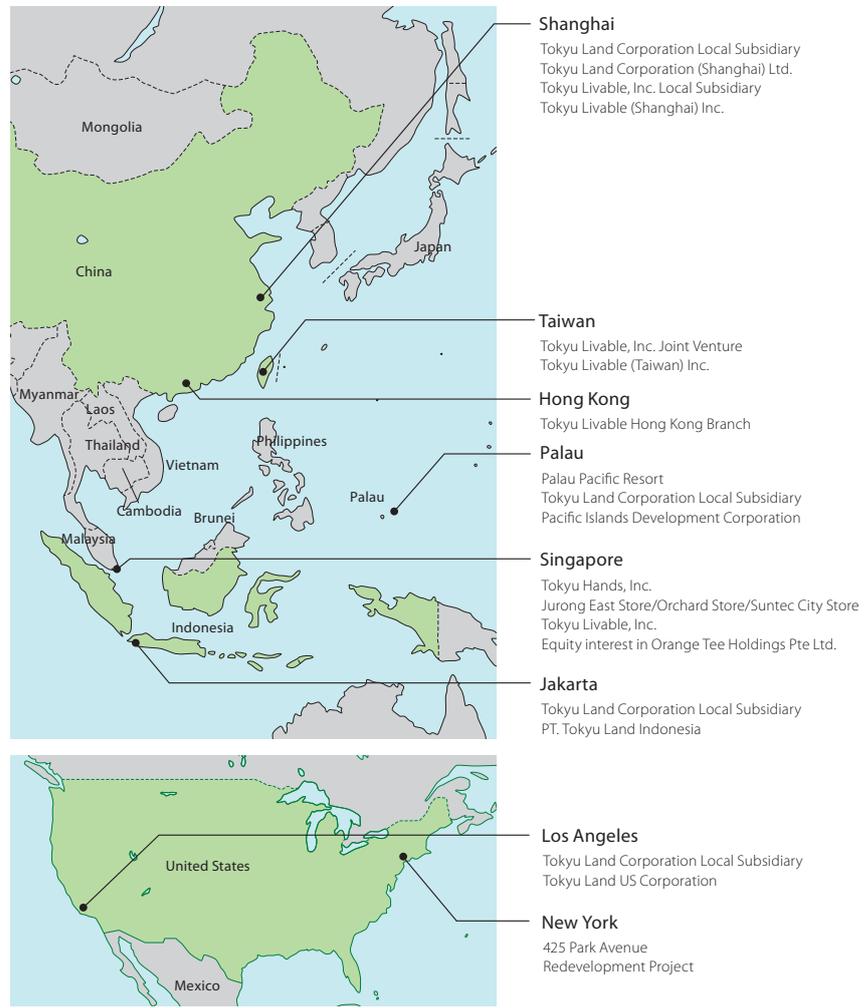
The Innovation Business segment develops overseas businesses, and creates and promotes new business fields, such as custom-built houses, renovation projects and greenification.

Strategic Business

Major Business Areas



Overseas Business of the Tokyu Fudosan Holdings Group



Tokyu Harvest Club
Urabandai Grandeco &
Urabandai Grandeco Tokyu Hotel

Grandeco Snow Resort

Tokyu Hands Sendai Store

Tokyu Harvest Club Nasu
Mt. Jeans Nasu

Nasu Kokusai Country Club

Tokyu Harvest Club Kinugawa

Hunter Mountain Shiobara

Tambara Ski Park

Mochizuki Tokyu Golf Club

Tsukuba Tokyu Golf Club

Sashima Country Club

Tokyu Harvest Club
Atami Izusan & VIALA

Tokyu Harvest Club
Yamanakako Mount Fuji

Tokyu Harvest Club Ito

Tokyu Harvest Club
Amagi Kogen

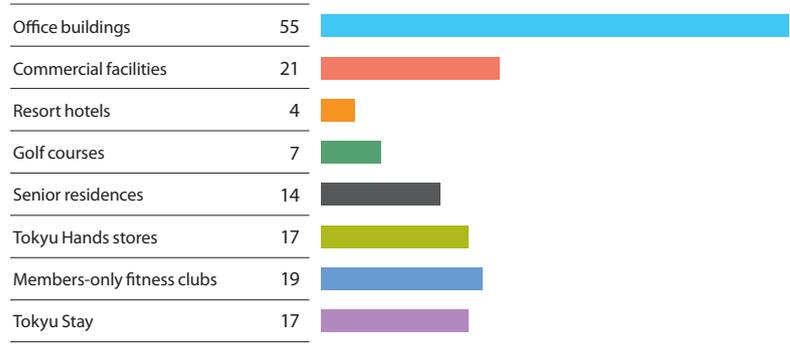
Amagikogen Golf Course

Tokyu Harvest Club
Shizunamikaigan

Tokyu Harvest Club Hamanako

Market Square Sasashima

Metropolitan Area (Tokyo metropolitan area and three adjoining prefectures)



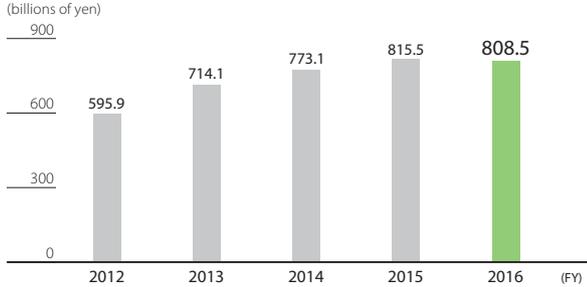
Kansai Area (six prefectures)



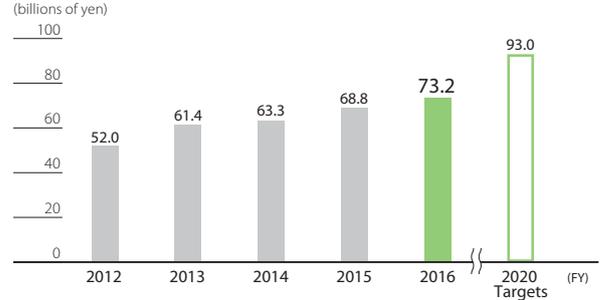
Financial and Non-Financial Highlights

Financial Highlights

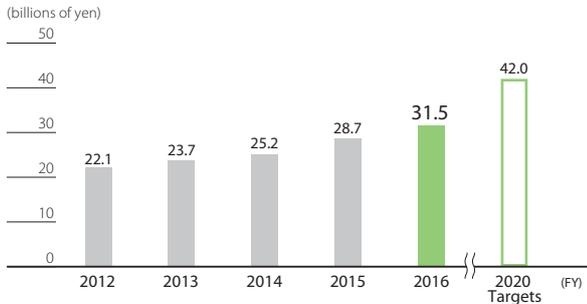
Operating revenue



Operating profit

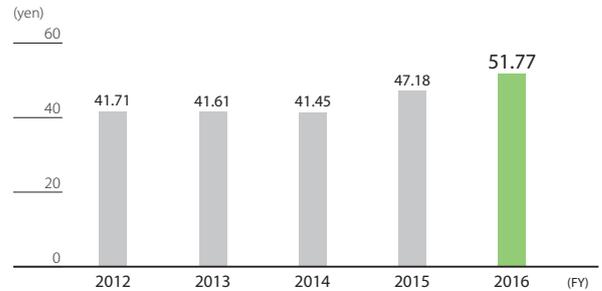


Profit attributable to owners of parent *1



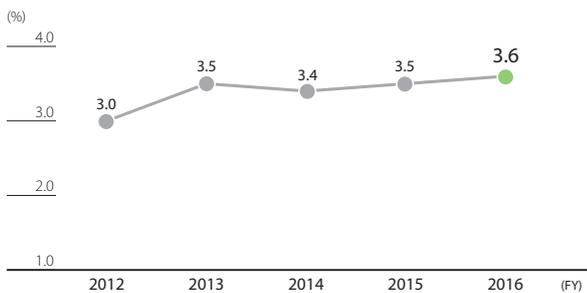
*1 Net income has been reclassified as profit attributable to owners of parent from fiscal 2015.

EPS*2



*2. Earnings per share (EPS): Net profit per share
 Profit attributable to owners of parent ÷ No. of shares issued as of the end of the period
 A profit per share indicator.

ROA*3

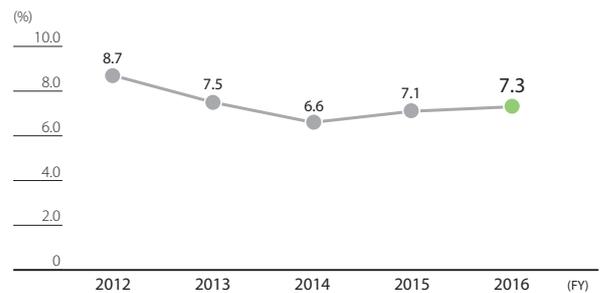


*3 ROA: Return on Assets

$$\frac{\text{Operating profit} + \text{Interest income} + \text{Dividend income}}{\text{Total assets (average for the period)}}$$

 An indicator that measures the profitability of investments in total assets.

ROE*4

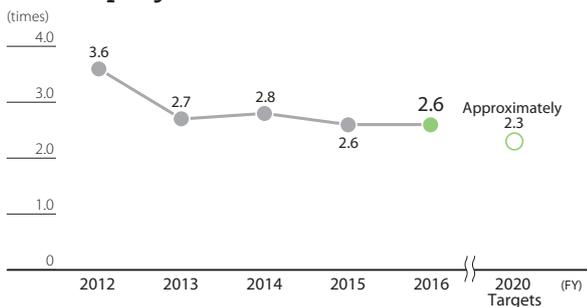


*4 ROE: Return on Equity

$$\frac{\text{Profit attributable to owners of parent}}{\text{Equity (average for the period)}}$$

 An indicator that measure the profitability of investments in equity

Debt equity ratio*5

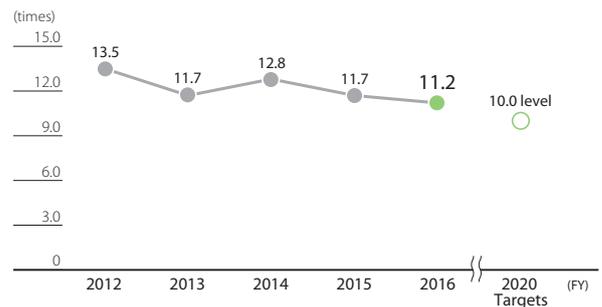


*5 Debt equity ratio:

$$\frac{\text{Interest-bearing debt}}{\text{Equity}}$$

 An indicator that measure financial soundness.

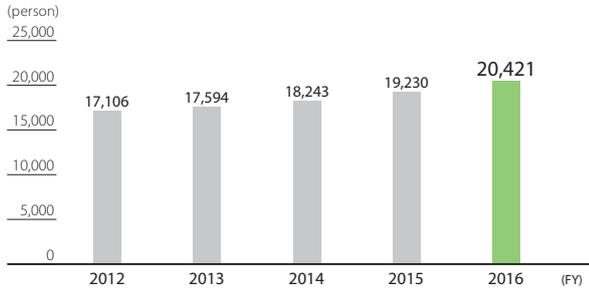
Debt/EBITDA ratio*6



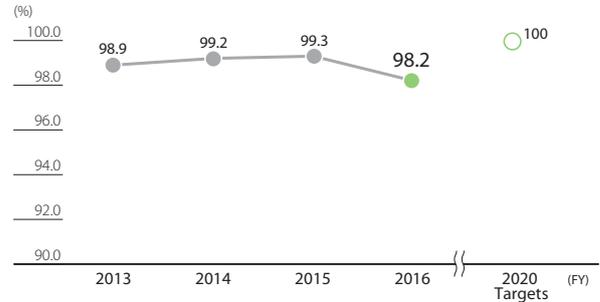
*6 Debt/EBITDA ratio: Interest bearing debt ÷ EBITDA
 An indicator of whether the level of interest-bearing debt compared to cash flows generated from business activities is appropriate.

▶ Non-Financial Highlights

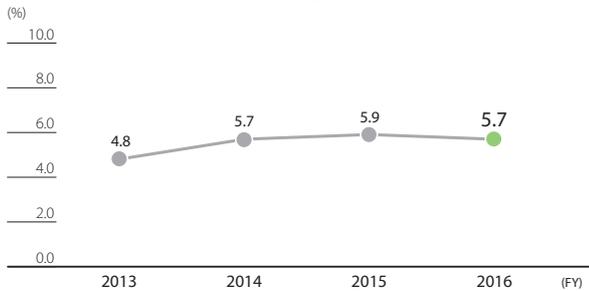
No. of employees



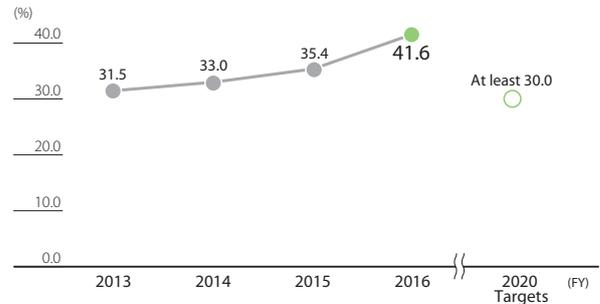
Percentage of employees undergoing medical examinations



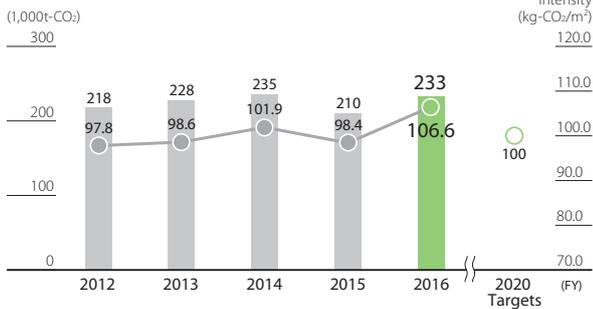
Ratio of female managers



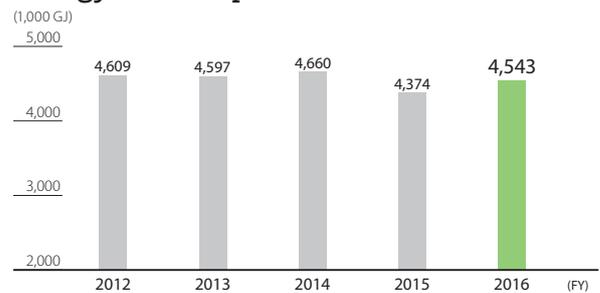
Ratio of new female employee hires to total hires



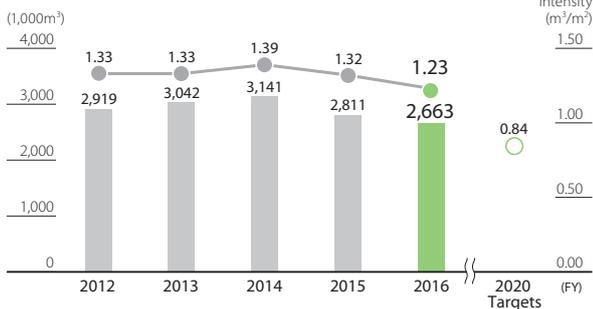
CO₂ emissions



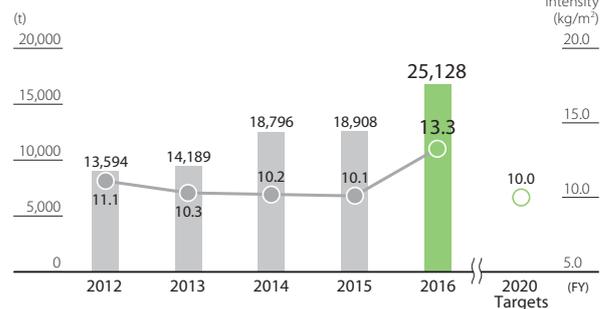
Energy consumption



Water use*7



Waste emissions



*7 Publicly-released values changed due to changes in the calculation method